

### Student Channels FY 2000 and 1999 Cost by Core Business Process

<u>FY 2000 Expense Categories</u>	<u>Aid Awareness</u>	<u>Aid Application</u>	<u>Loan Repayment</u>	<u>Channel Management</u>	<u>Support</u>	<u>Total</u>
<b>Contracts</b>	\$7,192,995	\$74,540,207	\$297,463,389	\$0	\$10,692,951	\$389,889,542
<b>Labor</b>	\$989,751	\$2,376,963	\$16,455,651	\$778,509	\$30,300,371	\$50,901,245
<b>Travel and Transportation</b>	\$507	\$16,119	\$161,601	\$185,536	\$2,104,923	\$2,468,686
<b>Communications and Utilities</b>	\$874	\$2,452	\$64,494	\$263,978	\$1,558,295	\$1,890,093
<b>Printing</b>	\$409,353	\$381,301	\$1,588,855	\$104,127	\$2,887,130	\$5,370,766
<b>Other Contractual Services</b>	\$62,735	\$415,303	\$167,047	\$456,764	\$21,468,045	\$22,569,894
<b>Supplies</b>	\$8,349	\$11,123	\$92,329	\$38,325	\$551,202	\$701,328
<b>Equipment</b>	\$4,924	\$41,088	\$44,291	\$43,265	\$2,604,814	\$2,738,382
<b>Communication Service (GSA)</b>	\$255,466	\$1,204,699	\$4,181,185	\$0	\$108,727	\$5,750,077
<b>Postage</b>	\$59,296	\$10,454,234	\$22,653,847	\$365,569	\$510,491	\$34,043,437
<b>Rent</b>	\$0	\$0	\$0	\$3,373,158	\$5,536,266	\$8,909,424
<b>Miscellaneous</b>	\$0	\$0	\$116	\$5	\$2,520,359	\$2,520,480
<b>TOTAL</b>	\$8,984,250	\$89,443,489	\$342,872,805	\$5,609,236	\$80,843,574	\$527,753,354

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<b>Contracts</b>	\$4,091,447	\$63,414,604	\$277,965,635	\$0	\$4,879,726	\$350,351,412
<b>Labor</b>	\$904,971	\$2,589,438	\$15,349,114	\$109,087	\$28,995,991	\$47,948,601
<b>Travel and Transportation</b>	\$255	\$15,856	\$335,147	\$103	\$1,258,784	\$1,610,145
<b>Communications and Utilities</b>	\$426	\$5,558	\$50,334	\$0	\$1,608,085	\$1,664,403
<b>Printing</b>	\$787,187	\$4,202,427	\$542,217	\$1,956	\$476,838	\$6,010,625
<b>Other Contractual Services</b>	\$5,019	\$428,600	\$507,954	\$13,521	\$18,145,638	\$19,100,732
<b>Supplies</b>	\$9,964	\$7,865	\$89,114	\$1,246	\$618,592	\$726,781
<b>Equipment</b>	\$19,357	\$126,584	\$38,478	\$0	\$3,083,954	\$3,268,373
<b>Communication Service (GSA)</b>	\$227,494	\$1,053,606	\$3,954,507	\$0	\$104,243	\$5,339,850
<b>Postage</b>	\$0	\$7,550,732	\$20,084,746	\$315,950	\$727,593	\$28,679,021
<b>Rent</b>	\$0	\$0	\$511	\$1,579,555	\$3,231,028	\$4,811,094
<b>FTS 2001 Communications</b>	\$24,702	\$114,406	\$429,401	\$0	\$11,319	\$579,828
<b>Miscellaneous</b>	\$0	\$0	\$11,593	\$0	\$3,136,558	\$3,148,151
<b>TOTAL</b>	\$6,070,822	\$79,509,676	\$319,358,751	\$2,021,418	\$66,278,349	\$473,239,016